

Consolidated Financial Statements
(In Canadian dollars)

**TRUE NORTH COMMERCIAL
REAL ESTATE INVESTMENT
TRUST**

Years ended December 31, 2017 and 2016



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Independent Auditor's Report

To the Unitholders of True North Commercial Real Estate Investment Trust

We have audited the accompanying consolidated financial statements of True North Commercial Real Estate Investment Trust, which comprise the consolidated statements of financial position as at December 31, 2017 and 2016 and the consolidated statements of unitholders' equity, income (loss) and comprehensive income (loss) and cash flows for the years then ended, and a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained in our audits is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of True North Commercial Real Estate Investment Trust as at December 31, 2017 and 2016 and its financial performance and its cash flows for the years then ended in accordance with International Financial Reporting Standards.

BDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants

March 7, 2018
Toronto, Ontario

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Consolidated Statements of Financial Position
(In thousands of Canadian dollars)

December 31, 2017 and 2016

	2017	2016
Assets		
Non-current assets:		
Investment properties (note 4)	\$ 657,727	\$ 427,078
Instalment notes receivable (note 5)	593	744
Deposits	454	395
Derivative instruments (note 12)	580	–
Total non-current assets	659,354	428,217
Current assets:		
Derivative instruments (note 12)	142	–
Tenant and other receivables (note 6)	3,568	1,638
Prepaid expenses and deposits	3,082	1,390
Instalment notes receivable (note 5)	151	212
Restricted cash (note 7)	728	228
Cash and cash equivalents	7,416	24,784
Total current assets	15,087	28,252
Total assets	\$ 674,441	\$ 456,469
Liabilities and Unitholders' Equity		
Non-current liabilities:		
Mortgages payable (note 8)	\$ 345,970	\$ 234,608
Derivative instruments (note 12)	–	269
Class B LP Units (note 10)	28,644	26,355
Total non-current liabilities	374,614	261,232
Current liabilities:		
Mortgages payable (note 8)	40,320	18,857
Tenant rental deposits and prepayments	2,566	1,902
Accounts payable and accrued liabilities (note 11)	8,744	6,387
Derivative instruments (note 12)	–	417
Total current liabilities	51,630	27,563
Total liabilities	426,244	288,795
Unitholders' equity (note 13)	248,197	167,674
Total liabilities and unitholders' equity	\$ 674,441	\$ 456,469

Subsequent events (note 21)

See accompanying notes to consolidated financial statements.

Approved on behalf of the Board of Trustees on March 7, 2018:

“William J. Biggar” _____ Trustee

“Roland A. Cardy” _____ Trustee

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Consolidated Statements of Income (Loss) and Comprehensive Income (Loss)
(In thousands of Canadian dollars)

Years ended December 31, 2017 and 2016

	2017	2016
Revenue	\$ 56,014	\$ 41,351
Expenses:		
Property operating	12,741	9,453
Realty taxes	8,735	6,981
Income before the undernoted	34,538	24,917
Other income (expenses):		
General and administration expenses	(2,569)	(2,107)
Finance costs (note 15)	(9,603)	(7,681)
Distributions on Class B LP Units (note 10)	(2,556)	(2,558)
Fair value adjustment of Class B LP Units (note 10)	(2,536)	(4,393)
Fair value adjustment of investment properties (note 4)	10,063	(9,226)
Unrealized gain on change in fair value of derivative instruments (note 12)	1,409	947
Net income (loss) and comprehensive income (loss)	\$ 28,746	\$ (101)

See accompanying notes to consolidated financial statements.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Consolidated Statements of Changes in Unitholders' Equity
(In thousands of Canadian dollars)

Years ended December 31, 2017 and 2016

	Trust Unit capital (note 13(c))	Cumulative income (loss) and distributions	Total
Unitholders' equity, January 1, 2016	\$ 103,649	\$ 6,903	\$ 110,552
Changes during the year:			
Units issued, net of costs	67,204	–	67,204
Net loss and comprehensive loss for the year	–	(101)	(101)
Distributions	–	(12,622)	(12,622)
Issue of units under DRIP (note 13(f))	2,641	–	2,641
Unitholders' equity, December 31, 2016	173,494	(5,820)	167,674
Changes during the year:			
Units issued, net of costs	68,916	–	68,916
Net income and comprehensive income for the year	–	28,746	28,746
Distributions	–	(19,988)	(19,988)
Issue of units under DRIP (note 13(f))	2,849	–	2,849
Unitholders' equity, December 31, 2017	\$ 245,259	\$ 2,938	\$ 248,197

See accompanying notes to consolidated financial statements.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Consolidated Statements of Cash Flows
(In thousands of Canadian dollars)

Years ended December 31, 2017 and 2016

	2017	2016
Operating activities:		
Net income (loss) for the year	\$ 28,746	\$ (101)
Adjustments for financing activities included in income (loss):		
Finance costs (note 15)	9,603	7,681
Unrealized gain on change in fair value of derivative instruments (note 12)	(1,409)	(947)
Distributions on Class B LP Units (note 10)	2,556	2,558
Fair value adjustment of Class B LP Units (note 10)	2,536	4,393
Adjustments for items not involving cash:		
Fair value adjustment of investment properties (note 4)	(10,063)	9,226
Unit-based compensation expense	261	182
Change in other non-cash operating items	(109)	373
Change in non-cash operating working capital (note 16)	(1,732)	982
Cash provided by operating activities	30,389	24,347
Investing activities:		
Acquisitions (note 3)	(216,054)	(90,649)
Additions to investment properties (note 4)	(4,054)	(3,436)
Change in restricted cash (note 7)	(500)	(228)
Cash used in investing activities	(220,608)	(94,313)
Financing activities:		
Repayment of credit facilities, net of costs	-	(7,224)
Proceeds from new and assumed mortgage financing, net of costs	166,090	60,242
Repayment of mortgages	(25,481)	(765)
Principal payments on mortgages	(8,196)	(6,163)
Principal payments on instalment notes receivable (note 5)	212	308
Finance costs paid	(10,928)	(9,149)
Proceeds from issuance of Units, net of costs	68,300	67,040
Cash distributions to unitholders	(17,146)	(10,149)
Cash provided by financing activities	172,851	94,140
Increase (decrease) in cash and cash equivalents	(17,368)	24,174
Cash and cash equivalents, beginning of year	24,784	610
Cash and cash equivalents, end of year	\$ 7,416	\$ 24,784
Supplemental cash flow information:		
Units issued under DRIP - unitholders	\$ 2,241	\$ 1,882
Units issued under DRIP - Class B LP Units	608	759
Mortgage assumed on acquisition	-	9,909
Units issued in exchange for Class B LP Units (note 10)	247	-

See accompanying notes to consolidated financial statements.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

Organization:

True North Commercial Real Estate Investment Trust (the “REIT”) is an unincorporated, open-ended real estate investment trust established pursuant to a second amended and restated declaration of trust made as of May 22, 2014 (“DOT”), and governed by the laws of the Province of Ontario. The REIT incorporated True North Commercial General Partner Corp. (“TNCGP”) on November 16, 2012 and with TNCGP, formed True North Commercial Limited Partnership (“TNCLP”) on November 16, 2012.

The REIT is listed on the Toronto Stock Exchange (“TSX”) under the symbol TNT.UN. The registered office of the REIT is 1400 – 3280 Bloor Street West, Centre Tower, Toronto, Ontario, Canada, M8X 2X3.

1. Basis of preparation:

(a) Statement of compliance:

These consolidated financial statements of the REIT have been prepared by management in accordance with International Financial Reporting Standards (“IFRS”), as issued by the International Accounting Standards Board (“IASB”).

(b) Basis of presentation:

The REIT holds its interest in investment properties and other assets and liabilities related to the investment properties in TNCLP, which is wholly owned by the REIT. All intercompany transactions and balances between the REIT and the subsidiary entities have been eliminated upon consolidation.

These consolidated financial statements are presented in Canadian dollars, which is the functional currency of the REIT.

These consolidated financial statements have been prepared on a historical cost basis, except for investment properties, class B limited partnership units of TNCLP (“Class B LP Units”), trust unit of the REIT (“Unit”) options and derivative instruments, which are stated at their fair values.

(c) Critical judgments and estimates:

The preparation of consolidated financial statements in conformity with IFRS requires management to make estimate and assumptions which affect the application of accounting policies and the reported amounts of assets, liabilities, revenue and expenses. Actual results may differ from these estimates.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

1. Basis of preparation (continued):

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimates are revised and in any applicable future period.

(i) Critical judgments in applying accounting policies:

The following are critical judgments management has made in the process of applying accounting policies and that have the most significant effect on the amounts recognized in the consolidated financial statements:

(a) Accounting for acquisitions:

The REIT assesses whether an acquisition is an asset acquisition or a business combination.

The REIT accounts for an acquisition as a business combination if the assets acquired and liabilities assumed constitute a business and the REIT obtains control of the business. When the cost of a business combination exceeds the fair value of the identifiable assets acquired or liabilities assumed, such excess is recognized as goodwill. Transaction related costs are expensed as incurred.

If an acquisition does not meet the definition of a business combination, the REIT accounts for the acquisition as an asset acquisition. The investment property acquired is initially measured at the purchase price, including directly attributable costs. Subsequent to initial measurement, investment properties are carried at fair value.

(b) Income taxes:

Under current tax legislation, a real estate investment trust is not liable to pay Canadian income taxes provided its taxable income is fully distributed to unitholders during the year. The REIT is a real estate investment trust if it meets prescribed conditions under the *Income Tax Act* (Canada) (the "Tax Act") relating to the nature of its assets and revenue (the "REIT Conditions"). The REIT has reviewed the REIT Conditions and has assessed their interpretation and application to the REIT's assets and revenue, and it has determined that it qualifies as a real estate investment trust.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

1. Basis of preparation (continued):

The REIT expects to qualify as a real estate investment trust under the Tax Act; however, should it no longer qualify it would not be able to flow-through its taxable income to unitholders and the REIT would, therefore, be subject to tax.

(ii) Key sources of estimation uncertainty:

The following are key assumptions concerning the future and other key sources of estimation uncertainty that have a significant risk of resulting in a material adjustment to the carrying amount of assets and liabilities within the next financial year:

(a) Valuation of investment properties:

The estimates used when determining the fair value of an investment property are discount rates, terminal capitalization rates, capitalization rates and future cash flows. The discount, terminal capitalization and capitalization rates applied are reflective of the characteristics, location and market of the investment property. The future cash flows of an investment property are based upon rental income from current leases and assumptions about occupancy rates and market rent from future leases, less future cash outflows relating to such current and future leases. Management determines fair value utilizing internal financial information, external market data and capitalization rates provided by independent industry experts and third party appraisals.

(b) Unit-based compensation:

The estimates used when determining the fair value of Unit-based compensation are the average expected Unit option holding period, the average expected volatility rate, and the average risk-free interest rate. The average expected Unit option holding period used is estimated to being half the life of the respective option contract applied to that Unit option upon vesting. The average expected volatility rate applied is estimated based on the historical volatility of the Units. The average risk-free interest rate is based on zero-coupon Government of Canada bonds with terms consistent with the average expected Unit option holding period. Management determines the fair value internally, utilizing the aforementioned inputs, which are available using external market data and internal financial information.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies:

(a) Investment properties:

Investment properties are held to earn rental income, for capital appreciation or both, but not for sale in the ordinary course of business. All of the REIT's properties are investment properties.

On acquisition, investment properties are initially recorded at cost, including transaction costs. Subsequent to initial recognition, the REIT uses the fair value model to account for investment properties under International Accounting Standard ("IAS") 40, Investment Property. Under the fair value model, investment properties are recorded at fair value at the consolidated statements of financial position date. Related fair value gains and losses are recorded in profit or loss during the period in which they arise.

(b) Cash and cash equivalents:

Cash and cash equivalents include cash on hand, unrestricted cash and short-term investments. As at December 31, 2017 and 2016, the REIT does not hold any short-term investments.

(c) Revenue recognition:

The REIT has retained substantially all of the risks and benefits of ownership of the investment properties and, therefore, accounts for leases with its tenants as operating leases. Revenue recognition commences when the tenant has a right to use the leased asset. Generally, this occurs on the lease inception date or, where the REIT is required to make additions to the property in the form of tenant improvements or landlords work which enhance the value of the property, upon substantial completion of those improvements. The total amount of contractual rent to be received from operating leases is recognized on a straight-line basis over the term of the lease.

A straight-line rent receivable, which is included in the carrying amount of investment properties, is recorded for the difference between the rental revenue recorded and the contractual amount received.

Revenue from investment properties includes all rental income earned from the property, including rental income and all other miscellaneous income paid by the tenants under the terms of the operating leases.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies (continued):

(d) Class B LP Units:

Class B LP Units are exchangeable into trust units of the REIT ("Units") at the option of the holder per the exchange agreement dated December 14, 2012 (the "Exchange Agreement"). The Units are puttable and, therefore, the Class B LP Units meet the definition of a financial liability under IAS 32, Financial Instruments - Presentation ("IAS 32"). Further, the Class B LP Units are designated as fair value through profit or loss financial liabilities and are measured at fair value at each reporting period with any changes in fair value recorded in profit or loss. The fair value of the Class B LP Units is based on the quoted market price of the Units.

(e) Trust unit capital:

The Units are redeemable at the option of the holder and, therefore, are considered puttable instruments in accordance with IAS 32. Puttable instruments are required to be accounted for as financial liabilities, except where certain conditions are met in accordance with IAS 32, in which case, the puttable instruments may be presented as equity. The Units meet the conditions of IAS 32 and are, therefore, classified and accounted for as equity.

(f) Unit repurchases:

If the REIT repurchases its own Units, those Units are deducted from unitholders' equity and the associated Units are cancelled. No gain or loss is recognized and the consideration paid, including any directly attributable incremental costs, is recognized in unitholders' equity.

(g) Unit-based compensation:

The REIT has a Unit option plan, which provides holders with the right to receive Units, which are puttable. The REIT measures these amounts at fair value at the grant date, using the Black-Scholes option pricing model for options valuations. Compensation expense related to Unit-based compensation is recognized over the vesting period. The amounts are fair valued at each reporting period and the change in fair value is recognized as an expense. Unit-based compensation is classified as a liability within accounts payable and accrued liabilities.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies (continued):

(h) Income taxes:

The REIT qualifies as a mutual fund trust and real estate investment trust pursuant to the Tax Act. Under current tax legislation, a real estate investment trust is entitled to deduct distributions of taxable income such that it is not liable to pay income taxes provided its taxable income is fully distributed to unitholders. The REIT intends to continue to qualify as a real estate investment trust and to make distributions not less than the amount necessary to ensure the REIT will not be liable to pay income taxes. Accordingly, no current or deferred income taxes have been recorded in these consolidated financial statements.

(i) Financial instruments:

Financial instruments are classified as one of the following: (i) fair value through profit and loss ("FVTPL"), (ii) loans and receivables, (iii) held-to-maturity, (iv) available-for-sale, or (v) other liabilities. Financial instruments are recognized initially at fair value. Financial assets and liabilities classified at FVTPL are subsequently measured at fair value with gains and losses recognized in profit and loss. Financial instruments classified as held-to-maturity, loans and receivables or other liabilities are subsequently measured at amortized cost. Available-for-sale financial instruments are subsequently measured at fair value and any unrealized gains and losses are recognized through other comprehensive income and loss. The REIT derecognizes a financial asset when the contractual rights to the cash flows from the asset expire.

Financial liabilities are classified as FVTPL when the financial liability is either classified as held-for-trading or it is designated as FVTPL. A financial liability may be designated as FVTPL upon initial recognition if it forms part of a contract containing one or more embedded derivatives, and IAS 39, Financial Instruments - Recognition and Measurement, permits the entire combined contract (asset or liability) to be designated at FVTPL. The Class B LP Units have been classified as financial liabilities at FVTPL. The REIT derecognizes a financial liability when its contractual obligations are discharged, cancelled or expired.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies (continued):

	Classification	Measurement
Financial assets:		
Instalment notes receivable	Loans and receivables	Amortized cost
Derivative instruments	FVTPL	Fair value
Deposits	Loans and receivables	Amortized cost
Tenant and other receivables	Loans and receivables	Amortized cost
Restricted cash	Loans and receivables	Amortized cost
Cash and cash equivalents	Loans and receivables	Amortized cost
Financial liabilities:		
Mortgages payable	Other liabilities	Amortized cost
Derivative instruments	FVTPL	Fair value
Class B LP Units	FVTPL	Fair value
Credit facilities	Other liabilities	Amortized cost
Tenant rental deposits and prepayments	Other liabilities	Amortized cost
Accounts payable and accrued liabilities	Other liabilities	Amortized cost
Unit-based compensation	FVTPL	Fair value

Transaction costs directly attributable to the acquisition or issuance of financial assets or liabilities, other than financial assets and liabilities measured at FVTPL, are accounted for as part of the carrying amount of the respective asset or liability at inception.

Transaction costs on financial assets and liabilities measured at FVTPL are expensed in the period incurred.

Transaction costs related to financial instruments measured at amortized cost are amortized using the effective interest rate over the anticipated life of the related instrument.

All derivative instruments, including embedded derivatives, are recorded in the consolidated financial statements at fair value, except for embedded derivatives exempted from derivative accounting treatment.

(j) Future accounting changes:

A number of new standards have been issued but are not effective for the year ended December 31, 2017 and, accordingly, have not been applied in preparing these consolidated financial statements. The REIT intends to adopt these standards on their respective effective dates.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies (continued):

Standards	Effective date (annual period beginning on or after)
IFRS 9, Financial Instruments ("IFRS 9")	January 1, 2018
IFRS 15, Revenue from Contracts with Customers ("IFRS 15")	January 1, 2018
IFRS 16, Leases ("IFRS 16")	January 1, 2019

(i) IFRS 9, Financial Instruments:

On July 24, 2014, the IASB issued IFRS 9. IFRS 9 was issued as a complete standard including the requirements previously issued and the additional amendments to introduce a new expected loss impairment model and limited changes to the classification and measurement requirements for financial assets and liabilities. This amendment completes the IASB's financial instruments project. The standard is effective for reporting periods beginning on or after January 1, 2018, with early adoption permitted.

The REIT has assessed the impact of the new standard and there are no significant changes expected to the consolidated financial statements.

(ii) IFRS 15, Revenue from Contracts with Customers:

IFRS 15 provides a comprehensive framework for recognition, measurement and disclosure of revenue from contracts with customers, excluding contracts within the scope of the standard on leases, insurance contracts and financial instruments. IFRS 15 becomes effective for annual periods beginning on or after January 1, 2018, and is to be applied retrospectively. Early adoption is permitted.

The REIT has assessed the impact of the new standard and there are no significant changes expected to the consolidated financial statements.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

2. Significant accounting policies (continued):

(iii) IFRS 16, Leases:

IFRS 16 supersedes IAS 17 Leases, IFRS Interpretations Committee 4 Determining whether an Arrangement contains a Lease, Standards Interpretation Committee (“SIC”) -15 Operating Leases – Incentives and SIC-27 Evaluating the Substance of Transactions Involving the Legal Form of a Lease. It eliminates the distinction between operating and finance leases from the perspective of the lessee. All contracts that meet the definition of a lease will be recorded in the statement of financial position with a “right of use” asset and a corresponding liability. The asset is subsequently accounted for as property, plant and equipment or investment property and the liability is unwound using the interest rate inherent in the lease. The accounting requirements from the perspective of the lessor remain largely in line with previous IAS 17 Leases requirements. The effective date for IFRS 16 is January 1, 2019

The REIT has assessed the impact of the new standard and there are no significant changes expected to the consolidated financial statements.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements

(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

3. Acquisitions:

The following acquisitions were completed during the years ended December 31, 2017 and 2016. All acquisitions were accounted for as asset acquisitions.

The fair value of consideration has been allocated to the identifiable assets acquired and liabilities assumed based on their fair values at the date of acquisition for the year ended December 31, 2017 as follows:

	61 Bill Leatham Drive	5160 Orbitor Drive	727 Fisgard Street	231 Shearson Crescent	301& 303 Moodie Drive	810 Blanshard Street	1595 16 th Avenue	36 & 38 Solutions Drive	120, 130, 134 & 140 Eileen Stubbs Avenue	Net assets acquired
Acquisition Date	Jun. 15/17	Jun. 27/17	Jun. 27/17	Oct. 19/17	Nov. 2/17	Nov. 6/17	Nov. 6/17	Nov. 15/17	Dec. 21/17	
Net assets acquired:										
Investment properties (including acquisition costs of \$5,912)	\$32,521	\$8,381	\$14,241	\$16,281	\$17,723	\$11,468	\$30,218	\$32,000	\$53,500	\$216,333
Other receivables	9	20	28	24	3	18	47	25	107	281
Prepaid expenses and other assets	337	3	11	62	121	27	66	330	416	1,373
Tenant rental deposits and prepayments	-	-	(114)	(124)	(64)	-	(96)	(136)	(267)	(801)
Accounts payable and accrued liabilities	(121)	(19)	(21)	(57)	(246)	(64)	(256)	(171)	(177)	(1,132)
Net assets acquired	\$32,746	\$8,385	\$14,145	\$16,186	\$17,537	\$11,449	\$29,979	\$32,048	\$53,579	\$216,054
Consideration:										
Proceeds from cash on hand	\$12,786	\$3,164	\$5,122	\$6,016	\$5,981	\$3,653	\$10,581	\$11,888	\$19,287	\$78,478
Proceeds from new mortgage financing, net of financing costs of \$969	19,960	5,221	9,023	10,170	11,556	7,796	19,398	20,160	34,292	137,576
	\$32,746	\$8,385	\$14,145	\$16,186	\$17,537	\$11,449	\$29,979	\$32,048	\$53,579	\$216,054

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

3. Acquisitions (continued):

The fair value of consideration has been allocated to the identifiable assets acquired and liabilities assumed based on their fair values at the date of acquisition for the year ended December 31, 2016 as follows:

	6865 Century Avenue	5900 Explorer Drive	1035 Industrial Road	3650 Victoria Park Avenue	4500 & 4520 16 th Ave NW	Net assets acquired
	July 22, 2016	August 23, 2016	November 15, 2016	November 24, 2016	December 6, 2016	
Net assets acquired:						
Investment properties (including acquisition costs of \$2,715)	\$13,781	\$10,648	\$8,651	\$33,469	\$24,449	\$90,998
Restricted cash	-	-	-	-	228	228
Other receivables	21	3	6	12	51	93
Prepaid expenses and other assets	86	68	19	81	15	269
Tenant rental deposits and prepayments	(21)	-	(12)	(392)	(17)	(442)
Accounts payable and accrued liabilities	(49)	(44)	(34)	(156)	(214)	(497)
Net assets acquired	\$13,818	\$10,675	\$8,630	\$33,014	\$24,512	\$90,649
Consideration:						
Proceeds from cash on hand	\$4,498	\$3,373	\$3,220	\$9,324	\$9,992	\$30,407
Proceeds from assumed and new mortgage financing, net of costs of \$357	9,320	7,302	5,410	23,690	14,520	60,242
	\$13,818	\$10,675	\$8,630	\$33,014	\$24,512	\$90,649

The REIT did not dispose of any investment properties during the years ended December 31, 2017 and 2016.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

4. Investment properties:

The following table summarizes the changes in investment properties for the years ended December 31, 2017 and 2016:

	Investment properties
Balance, December 31, 2015	\$ 342,150
Acquisitions	90,998
Additions	3,436
Amortization of leasing costs, tenant inducements, landlords work and straight-line rents	(280)
Fair value adjustment	(9,226)
Balance, December 31, 2016	427,078
Acquisitions	216,333
Additions	4,054
Amortization of leasing costs, tenant inducements, landlords work and straight-line rents	199
Fair value adjustment	10,063
Balance, December 31, 2017	\$ 657,727

The REIT determines the fair value of investment properties by developing a range of acceptable values based on the discounted cash flow method and the direct capitalization method, both of which are generally accepted appraisal methodologies. The key valuation assumptions for the REIT's investment properties are set out in the following table:

	2017	2016
Terminal and direct capitalization rates - range	5.50% to 10.25%	6.00% to 11.50%
Terminal and direct capitalization rate - weighted average	6.84%	7.16%
Discount rates - range	6.00% to 10.25%	7.00% to 12.00%
Discount rate - weighted average	7.54%	7.78%

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

4. Investment properties (continued):

The fair value of the REIT's investment properties is sensitive to changes in the key valuation assumptions. Changes in the terminal and direct capitalization rates and discount rates would result in a change to the fair value of the REIT's investment properties as set out in the following table:

	2017	2016
Weighted average terminal and direct capitalization rate:		
25-basis points increase	\$ (13,399)	\$ (11,708)
25-basis points decrease	15,795	8,460
Weighted average discount rate:		
25-basis points increase	(13,226)	(11,660)
25-basis points decrease	15,376	8,249

5. Instalment notes receivable:

The REIT received non-interest bearing instalment notes from the vendor of certain properties acquired in December 2014. The instalment payments allow the REIT to achieve an effective interest rate of 3.3% per annum on certain assumed mortgages. These instalment notes mature on various dates co-terminously with the assumed mortgages.

The scheduled principal and imputed interest instalment receipts at December 31, 2017 are as follows:

	Principal receipts	Imputed interest receipts
2018	\$ 151	\$ 37
2019	134	43
2020	117	47
2021	97	46
2022	62	36
Thereafter	183	149
	\$ 744	\$ 358

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5. Instalment notes receivable (continued):

The following table provides a breakdown of the current and non-current portions of the instalment notes receivable at December 31, 2017 and 2016:

	2017	2016
Current	\$ 151	\$ 212
Non-current	593	744
	<u>\$ 744</u>	<u>\$ 956</u>

6. Tenant and other receivables:

The following table presents details of the tenant and other receivables:

	2017	2016
Tenant receivables	\$ 3,293	\$1,580
Other receivables	275	58
	<u>\$ 3,568</u>	<u>\$1,638</u>

As at December 31, 2017 and 2016, there is no impairment of tenant and other receivables.

Future minimum rental commitments on non-cancellable tenant operating leases are as follows:

Within one year	\$ 45,655
Later than one year and not longer than five years	124,840
Thereafter	25,196
	<u>\$ 195,691</u>

7. Restricted cash:

The following table presents details of restricted cash:

	2017	2016
Deposits in trust	\$ 728	\$ 228

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Notes to Consolidated Financial Statements (continued)
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8. Mortgages payable:

As at December 31, 2017, the REIT had \$388,008 (December 31, 2016 - \$254,410) of principal balances of mortgages payable outstanding. The mortgages carry a weighted average fixed interest rate of 3.22% (December 31, 2016 - 3.17%) after giving effect to the instalment note receipts, and a weighted average term to maturity of 3.62 years (December 31, 2016 – 3.40 years). All interest rates are fixed for the term of the respective mortgages except for six (December 31, 2016 – six) of the REIT’s mortgages that have utilized interest rate swaps to fix their floating interest rates (note 12). The mortgages are secured by first and second charges on the respective properties.

As at December 31, 2017, mortgages are repayable as follows:

	Scheduled principal payments	Debt maturing during the period	Total mortgages payable	Scheduled interest payments
2018	\$ 11,214	\$ 29,729	\$ 40,943	\$ 11,816
2019	10,877	32,301	43,178	10,738
2020	8,230	76,399	84,629	7,908
2021	7,347	29,003	36,350	6,746
2022	4,904	132,435	137,339	4,570
Thereafter	1,634	43,935	45,569	959
Face value	<u>\$ 44,206</u>	<u>\$ 343,802</u>	\$ 388,008	<u>\$ 42,737</u>
Unamortized mark to market mortgage adjustments			397	
Unamortized financing costs			(2,115)	
Total mortgages payable			\$ 386,290	

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

8. Mortgages payable (continued):

As at December 31, 2016, mortgages are repayable as follows:

	Scheduled principal payments	Debt maturing during the period	Total mortgages payable	Scheduled interest payments
2017	\$ 7,683	\$ 11,499	\$ 19,182	\$ 7,925
2018	6,942	43,479	50,421	6,626
2019	6,304	24,794	31,098	5,485
2020	3,719	76,399	80,118	3,076
2021	2,687	29,003	31,690	2,064
Thereafter	2,336	39,295	41,631	1,461
Face value	<u>\$ 29,671</u>	<u>\$ 224,469</u>	\$ 254,140	<u>\$ 26,637</u>
Unamortized mark to market mortgage adjustments			446	
Unamortized financing costs			(1,121)	
Total mortgages payable			\$ 253,465	

The following table provides a breakdown of current and non-current portions of mortgages payable as at December 31, 2017 and 2016:

	2017	2016
Current:		
Mortgages payable	\$ 40,943	\$ 19,182
Unamortized mark to market mortgage adjustments	15	48
Unamortized financing costs	(638)	(373)
	<u>40,320</u>	<u>18,857</u>
Non-current:		
Mortgages payable	347,065	234,958
Unamortized mark to market mortgage adjustments	382	398
Unamortized financing costs	(1,477)	(748)
	<u>345,970</u>	<u>234,608</u>
	<u>\$ 386,290</u>	<u>\$ 253,465</u>

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

9. Credit facilities:

The REIT has a credit agreement with a Canadian chartered bank for \$6,000 and \$14,000 floating rate revolving credit facility (the "Credit Facilities"). The Credit Facilities are secured by two properties and mature on November 1, 2018. The Credit Facilities were undrawn as at December 31, 2017 and 2016.

The \$6,000 facility bears interest on cash advances above \$1,000 at 212.5 basis points per annum over the floating banker's acceptance rate or under \$1,000 at 100 basis points over prime rate. The \$14,000 facility bears interest on cash advances above \$1,000 at 250 basis points per annum over the floating banker's acceptance rate or under \$1,000 at 150 basis points over prime rate.

10. Class B LP Units:

The Class B LP Units are indirectly exchangeable on a one-for-one basis for Units at the option of the holder, under the terms of the Exchange Agreement and have economic and voting rights equivalent, in all material respects, to Units.

The following table summarizes the changes in Class B LP Units for the years ended December 31, 2017 and 2016:

	Class B LP Units	Amount
Outstanding, January 1, 2016	4,306,337	\$ 21,962
Fair value adjustment	–	4,393
Outstanding, December 31, 2016	4,306,337	26,355
Class B LP Units exchanged to Units at fair value	(37,500)	(247)
Fair value adjustment	–	2,536
Outstanding, December 31, 2017	4,268,837	\$ 28,644

During the years ended December 31, 2017 and 2016, the distributions on Class B LP Units were \$2,556 and \$2,558, respectively, and have been recorded as an expense in the consolidated statements of income (loss) and comprehensive income (loss).

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

11. Accounts payable and accrued liabilities:

The following table presents details of the accounts payable and accrued liabilities balances:

	2017	2016
Accounts payable and accrued liabilities	\$ 5,264	\$ 3,700
Finance costs payable	1,085	875
Distributions payable	2,044	1,443
Unit based compensation liability	351	369
	\$ 8,744	\$ 6,387

12. Derivative instruments:

The REIT has entered into various interest rate swaps to limit its interest rate exposure from floating to fixed for the terms of certain mortgages. The interest rate swaps expire co-terminously upon the maturity of the corresponding mortgages.

The notional principal amount of the outstanding interest swap contracts at December 31, 2017 was \$69,053 (December 31, 2016 – \$71,324). Total unrealized gain on change in the fair value of the derivative instruments amounts to \$1,409 in 2017 (2016 – \$947).

13. Unitholders' equity:

(a) Units:

The REIT is authorized to issue an unlimited number of Units and an unlimited number of special voting units ("Special Voting Units"). Each Unit confers the right to one vote at any meeting of unitholders and to participate *pro rata* in all distributions by the REIT and, in the event of termination or winding-up of the REIT, in the net assets of the REIT. The unitholders of the REIT have the right to require the REIT to redeem their Units on demand. The Units have no par value.

Units are redeemable at any time, in whole or in part, on demand by the unitholders. Upon receipt of the redemption notice by the REIT, all rights to and under the Units tendered for redemption shall be surrendered and the unitholders shall be entitled to receive a price per Unit equal to the lesser of:

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13. Unitholders' equity (continued):

- (i) 90% of the "market price" of the Units on the Exchange (as defined in the DOT) or market on which the Units are listed or quoted for trading during the ten consecutive trading days ending immediately prior to the date on which the Units were surrendered for redemption; and
- (ii) 100% of the "closing market price" on the Exchange (as defined in the DOT) or market or on which the Units are listed or quoted for trading on the redemption date.

The total amount payable by the REIT, in respect of any Units surrendered for redemption during any calendar month, shall not exceed \$50 unless waived at the discretion of the board of trustees of the REIT ("Trustees") and be satisfied by way of a cash payment in Canadian dollars within 30 days after the end of the calendar month in which the Units were tendered for redemption. To the extent the Redemption Price (as defined in the DOT) payable in respect of Units surrendered for redemption exceeds \$50 in any given month, such excess will be redeemed for cash, and by a distribution *in specie* of assets held by the REIT on a *pro rata* basis.

The Trustees have discretion in respect to the timing and amounts of distributions.

(b) Special Voting Units:

The DOT and the Exchange Agreement provide for the issuance of the Special Voting Units which have no economic entitlement in the REIT or in the distribution or assets of the REIT, but are used to provide voting rights proportionate to the votes of the Units to holders of the Class B LP Units. Each Special Voting Unit is not transferable separately from the Class B LP Unit to which it is attached and is automatically redeemed and cancelled upon exchange of the Class B LP Unit into a Unit.

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

13. Unitholders' equity (continued):

(c) Units outstanding:

The following table summarizes the changes in Units for the years ended December 31, 2017 and 2016:

	Units	Amount
Balance, December 31, 2015	17,213,662	\$ 103,649
Issue of Units for cash – private placement	1,580,855	9,248
Issue of Units for cash – public offering	9,855,000	61,781
Issue of Units – non-executive Trustee Unit issuance plan	15,446	93
Issue of Units – DRIP	466,224	2,641
Issue of Units – options exercised	16,667	97
Issuance costs	–	(4,015)
Balance, December 31, 2016	29,147,854	173,494
Issue of Units for cash – public offering	11,555,250	72,413
Issue of Units – non-executive Trustee Unit issuance plan	14,039	90
Issue of Units – DRIP	470,591	2,849
Issue of Units – options exercised	62,500	379
Issue of Units – exchange of Class B LP Units (note 10)	37,500	247
Issuance costs	–	(4,213)
Balance, December 31, 2017	41,287,734	\$ 245,259

On July 18, 2017, the REIT completed the issuance of 5,144,000 Units for cash of \$32,150 pursuant to a public offering.

On October 20, 2017, the REIT issued 6,411,250 Units for cash of \$40,263 pursuant to a public offering.

On July 20, 2016, the REIT issued a total of 1,580,855 Units for cash of \$9,248 pursuant to a private placement, of which 42,735 Units were issued to an entity under the same common ownership as Starlight Group Property Holdings Inc. ("Starlight") for gross proceeds of \$250 (note 14).

On August 25, 2016 the REIT issued 5,324,000 Units for cash of \$33,009 pursuant to public offering.

On November 9, 2016, the REIT issued 4,531,000 Units for cash of \$28,772 pursuant to public offering.

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

13. Unitholders' equity (continued):

(d) Unit-based compensation plan:

Under the terms of the REIT's Unit-based compensation plan (the "Plan"), the Trustees may, from time to time, at their discretion, and in accordance with TSX requirements, grant certain Trustees, officers of the REIT and its subsidiaries and certain eligible service providers, non-transferable options to purchase Units, exercisable for a period of up to five years from the date of grant. These options vest over a three-year period beginning one year from the date of grant. The total number of Units reserved under the Plan may not exceed 10% of the Units and Class B LP Units outstanding.

For the years ended December 31, 2017 and 2016, the number of Unit options outstanding were as follows:

	Number of Unit options	Weighted Average exercise price	Weighted Average remaining contractual life (in years)	Number of Unit options exercisable
Outstanding, December 31, 2015	1,101,667	\$ 6.43	2.93	464,159
Unit options exercised	(16,667)	1.60	–	–
Unit options cancelled	(22,500)	7.62	–	–
Unit options granted	507,500	6.18	4.76	–
Outstanding, December 31, 2016	1,570,000	6.45	2.87	732,496
Unit options exercised	(62,500)	1.60	–	–
Unit options expired and cancelled	(115,000)	7.25	–	–
Unit options granted	613,000	6.31	4.75	–
Outstanding, December 31, 2017	2,005,500	\$ 6.51	2.89	902,482

On August 11 and November 16, 2017, the REIT granted 295,000 Unit options and 318,000 Unit options at an exercise price of \$6.17 and \$6.44 per Unit option, expiring on August 11, 2022 and November 16, 2022, respectively.

On March 10, 2017, 62,500 Unit options were exercised at an exercise price of \$1.60, \$379 was recorded in trust Unit capital and of this \$279 represents the fair value of the Unit-based compensation liability settled upon issuance of the Units.

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Notes to Consolidated Financial Statements (continued)
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13. Unitholders' equity (continued):

On August 5 and November 14, 2016, the REIT granted 215,000 Unit options and 292,500 Unit options at an exercise price of \$6.04 and \$6.28 per Unit option, expiring on August 5, 2021 and November 14, 2021, respectively.

On March 23, 2016, 16,667 Unit options were exercised at an exercise price of \$1.60, \$97 was recorded in trust Unit capital and of this amount \$70 represents the fair value of the Unit-based compensation liability settled upon issuance of the Units.

The following table summarizes for the years ended December 31, 2017 and 2016, the amount of Unit-based compensation liability included in accounts payable and accrued liabilities:

Balance, December 31, 2015	\$	257
Unit options granted		85
Unit options exercised		(70)
Fair value adjustment		97
Balance, December 31, 2016	\$	369
Unit options granted		28
Unit options exercised		(279)
Fair value adjustment		233
Balance, December 31, 2017	\$	351

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13. Unitholders' equity (continued):

Unit-based compensation expense is included in general and administration expenses. The expense is determined using the Black-Sholes option pricing model.

	2017	2016
Average expected Unit option life	1.81 years	2.22 years
Average expected volatility rate	15.18%	18.17%
Average dividend yield	8.85%	9.71%
Average risk-free interest rate	1.49%	0.71%

Expected volatilities are based on the historical volatility of the Units. The risk free interest rate of return is the yield on Government of Canada bonds of a term consistent with the assumed Unit option holding period.

(e) Distributions

Under the DOT, the total amount of income of the REIT to be distributed to unitholders of the REIT for each calendar month is at the discretion of the Trustees, however, the total income distributed shall not be less than the amount necessary to ensure the REIT will not be liable to pay income tax under Part I of the *Tax Act (Canada)* for any year.

The REIT currently pays monthly distribution of \$0.0495 per Unit or \$0.594 per Unit on an annualized basis.

For the years ended December 31, 2017 and 2016, the REIT declared distributions of \$19,988 and \$12,622, respectively.

(f) DRIP

Pursuant to the DRIP, unitholders can elect to reinvest cash distributions into additional Units at a 3% discount to the weighted average closing price of the Units on the TSX for the five trading days immediately preceding the applicable date of distribution.

For the years ended December 31, 2017 and 2016, the REIT issued 470,591 and 466,224 Units under the DRIP, including DRIP on the Class B LP Units for a stated value of \$2,849 and \$2,641 respectively.

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13. Unitholders' equity (continued):

(g) Normal-Course Issuer Bid ("NCIB"):

On December 5, 2017, the TSX approved the renewal of the REIT's NCIB for a further twelve months. The REIT has the ability to purchase for cancellation up to a maximum of 100,000 of Units, representing approximately 0.27% of the REIT's public float of 36,761,708 Units through the facilities of the TSX. The NCIB commenced on December 8, 2017 and expires on December 7, 2018.

During 2017 and 2016, no Units were repurchased under the NCIB.

(h) Short form base shelf prospectus:

On April 27, 2016, the REIT filed a short form base shelf prospectus allowing the REIT to offer and issue the following securities: (i) Units; (ii) unsecured debt securities; (iii) subscription receipts exchangeable for Units and/or other securities of the REIT; (iv) warrants exercisable to acquire Units and/or other securities of the REIT; and (v) securities comprised of more than one of Units, debt securities, subscription receipts and/or warrants offered together as a Unit, or any combination thereof having an offer price of up to \$200,000 in aggregate (or the equivalent thereof, at the date of issue, in any other currency or currencies, as the case may be) at any time during the 25-month period that the short form base shelf prospectus (including any amendments) remains valid. As at December 31, 2017, 21,410,250 (December 31, 2016 – 9,855,000) Units were issued for cash of \$134,194 (December 31, 2016 – \$61,781) pursuant to the short form base shelf prospectus.

14. Transactions with related parties:

Starlight is considered a related party to the REIT as Starlight is controlled by the Chairman of the Board, President and Chief Executive Officer of the REIT, who is also a significant unitholder of the REIT. The REIT has engaged Starlight to perform certain services, as outlined below.

- (a) Pursuant to an asset management agreement (the "Asset Management Agreement"), entered into with Starlight on December 14, 2012, Starlight is to perform asset management services for a base annual management fee calculated and payable on a monthly basis in arrears on the first day of each month equal to 0.35% of the sum of: (i) the historical purchase price of the properties; and (ii) the cost of any capital expenditures incurred by the REIT or any of its affiliates in respect of the properties from the effective date.

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Notes to Consolidated Financial Statements (continued)
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14. Transactions with related parties (continued):

- (b) Pursuant to the Asset Management Agreement, Starlight is entitled to receive an acquisition fee in respect of properties announced to be acquired, directly or indirectly, by the REIT as a result of such properties having been presented to the REIT by Starlight calculated as follows:
 - (i) 1.0% of the purchase price of a property, on the first \$100,000 of properties acquired in each fiscal year;
 - (ii) 0.75% of the purchase price of a property, on the next \$100,000 of properties acquired in each fiscal year; and
 - (iii) 0.50% of the purchase price on properties in excess of \$200,000 of properties acquired in each fiscal year.
- (c) An incentive fee is payable by the REIT for each fiscal year equal to 15% of the REIT's funds from operations ("FFO") per Unit in excess of FFO per Unit for fiscal 2013 plus 50% of the annual increase in the weighted average consumer price index (or other similar metric, as determined by the Trustees) of the jurisdictions in which the properties are located.
- (d) Pursuant to the Asset Management Agreement, Starlight is entitled to a capital expenditure fee equal to 5% of all hard construction costs incurred on each capital project with costs in excess of \$1,000, excluding work done on behalf of tenants or any maintenance capital expenditures.
- (e) The REIT reimburses Starlight for all reasonable and necessary actual out-of-pocket costs and expenses incurred by Starlight in connection with the performance of the services described in the Asset Management Agreement, including capital expenditures, or such other services which the REIT and Starlight agree in writing are to be provided from time to time.

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Notes to Consolidated Financial Statements (continued)
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14. Transactions with related parties (continued):

The following table presents the costs incurred for the years ended December 31, 2017 and 2016:

	2017	2016
Asset management fees	\$1,645	\$ 1,210
Acquisition fees	1,813	908
Other expenses	159	150

Of these amounts at December 31, 2017, \$197 (December 31, 2016 - \$151) is included in accounts payable and accrued liabilities.

No incentive fees were earned or capital expenditure fees charged for the years ended December 31, 2017 and 2016.

(f) Key management compensation:

Short-term compensation consists of salaries, bonuses, other short-term benefits and trustee compensation. It includes short-term compensation paid by Starlight (pursuant to the Asset Management Agreement) to key REIT management personnel for the years ended December 31, 2017 and 2016 of \$640 and \$415, respectively.

Aggregate compensation for key management personnel was as follows:

	2017	2016
Short-term compensation	\$ 843	\$ 631
Unit-based compensation	358	26

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Notes to Consolidated Financial Statements (continued)
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15. Finance costs:

The following table presents the financing costs incurred for the years ended December 31, 2017 and 2016:

	2017	2016
Interest on mortgages payable	\$ 9,060	\$ 7,134
Other interest expense and standby fees	130	299
Amortization of mortgage discounts	(49)	(123)
Amortization of financing costs	462	371
	\$ 9,603	\$ 7,681

16. Change in non-cash operating working capital:

The change in non-cash operating working capital for the years ended December 31, 2017 and 2016:

	2017	2016
Deposits	\$ (59)	\$ 174
Tenant and other receivables	(1,649)	(106)
Prepaid expenses and other assets	(319)	89
Tenant rental deposits and prepayments	(137)	(90)
Accounts payable and accrued liabilities	432	915
	\$ (1,732)	\$ 982

17. Commitments and contingencies:

As at December 31, 2017, the REIT has entered into commitments for building renovations totalling \$330 (December 31, 2016 - \$547).

At December 31, 2017 and 2016, the REIT had no commitments for future minimum lease payments under non-cancellable operating leases.

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Notes to Consolidated Financial Statements (continued)
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18. Segmented disclosure:

All of the REIT's assets and liabilities are in, and its revenue is derived from, Canadian commercial real estate. The REIT's investment properties are, therefore, considered by management to have similar economic characteristics.

19. Capital management:

The REIT defines its capital as the aggregate of unitholders' equity, Class B LP Units, mortgages payable and the Credit Facilities. The REIT is free to determine the appropriate level of capital in context with its cash flow requirements, overall business risks and potential business opportunities. As a result of this, the REIT will make adjustments to its capital based on its investment strategies and changes to economic conditions.

The REIT's primary objectives when managing capital are to maximize Unit value through the ongoing active management of the REIT's assets and the acquisition of additional properties, which are leased to creditworthy tenants, as opportunities arise.

The REIT's strategy is also driven by policies, as set out in the DOT, as well as requirements from certain lenders.

The requirements of the REIT's operating policies, as outlined in the DOT, include requirements that the REIT will not:

- (a) Incur or assume indebtedness if, after giving effect to the incurrence or assumption of the indebtedness, the total indebtedness of the REIT would be more than 75% of the Gross Book Value as defined in the DOT; and
- (b) Incur indebtedness aggregating more than 20% of Gross Book Value at floating interest rates or having maturities of less than one year.

The REIT was in compliance with all financial covenants as at December 31, 2017 and 2016.

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

20. Risk management and fair values:

(a) Risk management:

In the normal course of business, the REIT is exposed to a number of risks that can affect its operating performance. These risks and the actions taken to manage them are as follows:

(i) Interest rate risk:

The REIT is subject to the risks associated with debt financing, including the risk of interest rates on floating-rate debt increasing before long-term fixed rate debt is arranged and existing mortgages may not be able to be refinanced on terms similar or more favourable than those currently in place.

The REIT's objective of managing interest rate risk is to minimize the volatility of interest expense which impacts earnings.

As at December 31, 2017 and 2016, the REIT's interest-bearing financial instruments were:

	Carrying value	
	2017	2016
Fixed-rate instruments:		
Mortgages payable	\$ 388,008	\$ 254,140

The REIT is exposed to interest rate risk on its floating-rate debt on certain of its properties which was mitigated by entering into interest rate swaps (note 12).

An increase (decrease) of 100 basis points in interest rates at December 31, 2017 for the variable-rate financial instruments would have an insignificant impact on net income (loss) and comprehensive income (loss) for the year.

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Notes to Consolidated Financial Statements (continued)
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20. Risk management and fair values (continued):

(ii) Credit risk:

Credit risk is the risk that: (a) one party to a financial instrument will cause a financial loss for the REIT by failing to discharge its obligations; and (b) the possibility that tenants may experience financial difficulty and be unable to meet their rental obligations.

The REIT is exposed to credit risk on all financial assets and its exposure is generally limited to the carrying amount on the consolidated statement of financial position. The REIT monitors its risk exposure regarding obligations with counterparties through the regular assessment of counterparties' credit positions.

The REIT mitigates the risk of credit loss with respect to tenants by evaluating their creditworthiness, obtaining security deposits, and geographically diversifying its portfolio. The REIT monitors outstanding receivables on a monthly basis to ensure a reasonable allowance is provided for all uncollectible amounts.

An aging of billed trade receivables, including billed trade receivables past due but not impaired is as follows:

	2017	2016
0 to 30 days	\$ 2,428	\$ 86
31 to 90 days	153	324
Over 90 days	93	41
Total	\$ 2,674	\$ 451

For the year ended December 31, 2017, the Federal Government of Canada provides 34% (2016 – 45%) of the REIT's rental revenue.

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Notes to Consolidated Financial Statements (continued)
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Years ended December 31, 2017 and 2016

20. Risk management and fair values (continued):

(iii) Liquidity risk:

The REIT is subject to liquidity risk whereby it may not be able to refinance or pay its debt obligations when they become due.

The REIT's debt obligations excluding Class B LP Units are due as follows:

	Total	2018	2019	2020	2021	2022	Thereafter
Mortgages payable (note 8)	\$ 388,008	\$ 40,943	\$ 43,178	\$ 84,629	\$ 36,350	\$ 137,339	\$ 45,569
Tenant rental deposits and prepayments	2,566	2,566	–	–	–	–	–
Accounts payable and accrued liabilities (note 11)	8,744	8,744	–	–	–	–	–
	\$ 399,318	\$ 52,253	\$ 43,178	\$ 84,629	\$ 36,350	\$ 137,339	\$ 45,569

Management's strategy to managing liquidity risk is to ensure, to the extent possible, it always has sufficient financial assets to meet its financial liabilities when they come due, by forecasting cash flows from operations and anticipated investing and financing activities. To mitigate the risk associated with the refinancing of maturing debt, the REIT staggers the maturity dates of its mortgage portfolio over a number of years. In addition, the REIT manages its overall liquidity risk by maintaining sufficient available credit facilities to fund its ongoing operational and capital commitments and future growth in its business.

(iv) Market risk:

Market risk is the risk that changes in market prices, such as interest rates and equity prices, will affect the REIT's financial instruments. All of the REIT's investment property activities are focused on commercial properties located in Canada. All of the REIT's operations are denominated in Canadian dollars, resulting in no direct foreign exchange risk.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

20. Risk management and fair values (continued):

(b) Fair values:

The fair values of the REIT's financial assets and financial liabilities, except as noted below, approximate their carrying values due to their short-term nature.

The REIT uses various methods in estimating the fair values of its financial instruments and investment properties. The fair value hierarchy reflects the significance of inputs used in determining the fair values.

- Level 1 - quoted prices in active markets;
- Level 2 - inputs other than quoted prices in active markets or valuation techniques where significant inputs are based on observable market data; and
- Level 3 - valuation technique for which significant inputs are not based on observable market data.

The tables below presents the REIT's assets and liabilities measured or disclosed at fair value on the consolidated statements of financial position as at December 31, 2017 and 2016:

2017	Level 1	Level 2	Level 3	Total
Assets:				
Investment properties	\$ –	\$ –	\$ 657,727	\$ 657,727
Instalment notes receivable	–	1,109	–	1,109
Derivative instrument, net	–	722	–	722
	\$ –	\$ 1,831	\$ 657,727	\$ 659,558
Liabilities:				
Mortgages payable	\$ –	\$ 383,200	\$ –	\$ 383,200
Class B LP Units	28,644	–	–	28,644
Unit-based compensation	–	–	351	351
	\$ 28,644	\$ 383,200	\$ 351	\$ 412,195

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

Years ended December 31, 2017 and 2016

20. Risk management and fair values (continued):

2016	Level 1	Level 2	Level 3	Total
Assets:				
Investment properties	\$ –	\$ –	\$ 427,078	\$ 427,078
Instalment notes receivable	–	1,299	–	1,299
	\$ –	\$ 1,299	\$ 427,078	\$ 428,377
Liabilities:				
Mortgages payable	\$ –	\$ 257,300	\$ –	\$ 257,300
Class B LP Units	26,355	–	–	26,355
Unit-based compensation	–	–	369	369
Derivative instrument	–	686	–	686
	\$ 26,355	\$ 257,986	\$ 369	\$ 284,710

The following summarizes the significant methods and assumptions used in estimating fair values of the REIT's assets and liabilities measured at fair value:

(a) Investment properties:

The REIT determines the fair value of investment properties by developing a range of acceptable values based on the discounted cash flow method and the direct capitalization method, both of which are generally accepted appraisal methodologies. The key valuation assumptions of the REIT's investment properties are described in note 4.

(b) Instalment notes receivable:

The fair value of instalment notes receivable is estimated based on the present value of future receipts, discounted at the yield on a Government of Canada bond with the nearest maturity date to the underlying instalment note, plus an estimated credit spread at the reporting date for a comparable financial instrument. The estimated fair value of instalment notes receivable at December 31, 2017 was approximately \$1,109 (December 31, 2016 - \$1,299).

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Notes to Consolidated Financial Statements (continued)
(In thousands of Canadian dollars, except Unit and per Unit amounts)

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20. Risk management and fair values (continued):

(c) Mortgages payable:

The fair value of mortgages payable is estimated based on Level 2 inputs which take into account the present value of future payments, discounted at the yield on a Government of Canada bond with the nearest maturity date to the underlying mortgage, plus an estimated credit spread at the reporting date for a comparable mortgage. The estimated fair value of mortgages payable at December 31, 2017 was approximately \$383,200 (December 31, 2016 - \$257,300).

(d) Class B LP Units:

As allowed under IFRS 13, Fair Value Measurement, if an asset or a liability measured at fair value has a bid and an ask price, the price within the bid-ask spread that is the most representative of fair value in the circumstances shall be used to measure fair value. The REIT has chosen to use closing market price of the Units as a practical measure for fair value measurement of its Class B LP Units.

(e) Unit-based compensation:

Unit options granted are carried at fair value, estimated using the Black-Scholes option pricing model for option valuation using level 3 inputs as described in note 13(d).

(f) Derivative instruments:

Derivative instruments, such as interest rate swaps, are valued using a valuation technique with level 2 market-observable inputs. The most frequently applied valuation technique includes forward pricing models, using present value calculations. The models incorporate various inputs including forward rates and interest rate curves.

21. Subsequent events:

On January 18, 2018, the REIT completed the acquisition of a 78,800 square foot office property located at 3115 Harvester Road, Burlington, Ontario for \$22,750 plus closing costs. The purchase price was satisfied by cash on hand of \$7,857 and a combination of assumed and new mortgage financing of approximately \$14,893, with an average interest rate of 3.36%.

TRUE NORTH COMMERCIAL REAL ESTATE INVESTMENT TRUST

Notes to Consolidated Financial Statements (continued)
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21. Subsequent events (continued):

On March 1, 2018, the REIT issued 6,325,000 Units at a price of \$6.37 per Unit for aggregate gross proceeds of approximately \$40,290 (the "Offering"). The REIT intends to use the net proceeds of the Offering to fund potential future acquisitions and for general trust purposes.